

New Sales Partner in Russia, UK and Spain – scanware electronic GmbH expands business in Europe

Bickenbach, Germany, 10/12/2018: In 2018 the scanware electronic GmbH expanded its international sales network. The optical inspection systems and Track&Trace solutions developed and produced at the Bickenbach site will be marketed and distributed country-specifically in Russia, Great Britain and Spain with three new partners.

With West Pharmaservices in Great Britain, PROMIS in Russia and Branir in Spain, the South Hessian technology company gained experienced trading partners with distinctive country-specific industry know-how. "We want to offer pharmaceutical manufacturers competent local advice on our products and services in an increasingly global business", says Michael Gerber, General Manager Sales of scanware electronic GmbH. "Our new distributors have the experience and knowledge to take on this challenge and help us meet the growing demand for our products in the UK, Russia and Spain. We are looking forward to the new opportunities these partnerships offer for all companies involved and our customers."

scanware electronic GmbH celebrates its 30th company anniversary in 2019 and has stood for high-quality and technically mature inspection solutions for decades. The presence of the traditional brand for product inspection systems is to be further expanded in the coming year in order to better address customers outside the DACH region.



About scanware electronic:

scanware electronic GmbH is a privately-owned company operating on an international scale. As an independent manufacturer it specializes in the development of inspection systems for quality control on packaging lines for the pharma, cosmetics and food industries. For almost 30 years, scanware products have been tailored to the needs of producers, are highly specialized and compliant to GMP regulations.

Well over 3,000 installations around the globe have created its reputation as a supplier of high-end technology to all major producers.

For more information about scanware electronic call www.scanware.de

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